

Welcome to the (be)late(d) August 2010 edition of Network Europe's Newsletter.

**Showcases, artist-tax, touring and the environment**, and much more in this edition.

We try to deliver this Newsletter to you on a monthly basis. It's going out to live music professionals all over the world, and to various press contacts.

Network Europe is the only international association for agents, bookers, promoters and talent buyers in the live music industry. We always welcome new members. Join us as a member, help strengthen the international cooperation in the live music industry, and get your news into this Newsletter. See at the bottom for more details. As a member you will also be able to participate in **Reeperbahn Festival and Campus** for free (limited capacity though). Read on.

Feel free to forward this Newsletter to all your colleagues and competitors. Thank you!

If this Newsletter has been forwarded to you, you can subscribe to it by clicking [here](#), and click subscribe there. There are no costs involved.

If you want to know more about Network Europe, or how to become a member, you can always write to us.

Hope you enjoy reading this Newsletter!

Kind regards,

Rob Berends, chairman

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**In this Newsletter:**

- Network Europe presents six acts playing Reeperbahn Festival
- Network Europe Members Meeting (second Annual General Meeting in 2010) on Sep. 24 during Reeperbahn Campus
- free entrance to Reeperbahn Festival + Campus (Sep. 23/24/25, Hamburg/DEU) for Network Europe members
- news from Kristian Larsson, Headstomp Productions (Sweden)
- Dick Molenaar (All Arts tax advisers) on artist tax
- news from Chris W. Burr, SOFA Agency (Switzerland)
- Julie's Bicycle report on the environmental effects of tours
- Network Europe membership for 2010 starts at €80 (a year). Make that half price (from €40) for the last six months of 2010. See further down below!

If you have any questions, please [contact us](#). We're glad to help.

As part of of cooperation this year with Reeperbahn Campus & Festival, Network Europe presents six bands (booked by Network Europe members) at [Reeperbahn Festival](#):

- [Balthazar](#) (BEL; booked internationally by Quiet Concerts)
- [The Black Angels](#) (USA; booked in Germany by x-why-z)
- [Bye Bye Bicycle](#) (SWE; booked internationally by Headstomp Productions)
- [Fehlfarben](#) (DEU; booked in The Netherlands by Paperclip Agency)
- [Elin Ruth Sigvardsson](#) (SWE; booked internationally by Headstomp Productions)
- [De Staat](#) (NLD; booked in Germany by x-why-z).



Network Europe's second Annual General Meeting (Members Meeting) this year will be on Friday September 24, 2010. This will be in Hamburg (Germany) during [Reeperbahn Festival and Campus](#). Reeperbahn dates are September 23/24/25. Reeperbahn Festival started out in 2006 as a mix of a showcase- and regular festival. It's been growing steadily ever since. Reeperbahn Campus (basically a Conference) had its first edition in 2009 with many very enthusiastic international guests. The international trade press was very positive too (see [VIP-News](#)).

**Reeperbahn Campus** and Network Europe will cooperate closely, among other things on panel-subjects, on our Members Meeting, and on Open Speed Meetings. Reeperbahn also has a very special registration-offer **for Network Europe**

**members:** full Reeperbahn Campus and Festival registration is **for free** (limited capacity). [Contact us](#) for more details.

Reeperbahn partners include: IDKV (German promoters), DMV (German music publishers), IMMF (International Music Managers Forum), VDKD (German agencies), VUT (German independent labels), AIM (Association of Independent Music), several Export Offices from all over the world, Yourope (Festival Association), and Network Europe.

Network Europe and Reeperbahn Campus will jointly set up Open Speed Meetings on Saturday September 25 where all other Reeperbahn delegates will be able to meet Network Europe members. This will be advertized upfront to the other delegates.

See below for Network Europe Membership details, and for the special Membership Fee for the last six months of this year!

[Kristian Larsson](#) at [Headstomp Productions](#) (Sweden) reports:

Universal Music's renowned Finish metal label Spinefarm Records (Nightwish, Children of Bodom, Sonata Artica etc.) has signed a worldwide deal for the upcoming [Sparzanza](#) album that will be released in early 2011.

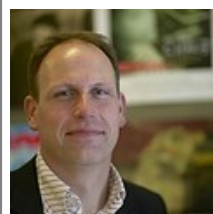
[Sparzanza](#)'s previous album "In Voodoo Veritas" was a success in Scandinavia, and gathered much respect from the rest of the world as well. Their track "My World Of Sin" gathered over 150.000 plays even though there was no video available - honoured by the amount of online plays, the band felt obliged to finally create a suitable film for the song that can now be viewed [here](#).

Sparzanza will head towards the studio in September to record their fifth, yet untitled full length album. I will start planning their European tour within short so stay tuned. So if anyone of you guys are interested to work with this for any territory, please let me know.

[Elin Ruth Sigvardsson](#) will attend the Reeperbahn Festival on Sep. 25 at Angies Nightclub; for you guys who did not see her at Popkomm a couple of years ago - do so - Elin is one of the most creative and interesting Swedish artists that performed at several Scandinavian festivals this summer (including [SpOt Festival Århus](#)). Nuff said- have a listen and judge for yourself.



For an excellent overview, and an update, on artist-tax by [Dick Molenaar](#) from [All Arts](#) tax-advisers, check [this article in IQ-News](#).



[Chris W. Burr](#) at [SOFA Agency](#) (Switzerland) reports:

- I'll be attending Reeperbahn Festival. Interested in meetings with people looking for national promoter in Switzerland... for acts and avails December 2010 - Summer 2011
- last weekend our big Festival bookings started with the Zürich Open Air. Full line up can be seen [here](#)
- now booking Mintzkov, Monolithic, Diego, Emily Jane White, Grant Hart, Marianne Dissard, Polite Sleeper, Maximilian Hecker, Hans Unstern, Mardi Gras bb and some more. Looking for national promoters in several countries...
- finally two weeks vacation first weeks of September expected... Switzerland I like you!



Become a member of Network Europe for the remainder of 2010, and pay only **half the normal Membership Fee**. Depending on the country where you are based, the fee can be **as low as €40**. See below for more details.

You can use our monthly Newsletter as often as you have news, and can participate in our Members Meeting during Reeperbahn Campus and Festival **for free**. This includes full free registration to Reeperbahn Campus and Festival (capacity is limited).



The excellent initiative [Julie's Bicycle](#) (GBR-based), supported by many from within the industry, makes it a lot easier to make the live music business and your work more green. Download their brand-new report on how to make tours greener [here](#) (it's free to register with Julie's Bicycle). Check their website for much more information and many more useful and handy reports!



Network Europe membership brings you, among other things:

- extra publicity through our website
- worldwide publicity through this Newsletter
- additional opportunities for your artists to play Showcase events (through the Network Europe Showcase Nights at these events etc.)
- special deals, exclusive to Network Europe members, with some Business Conferences
- being part of a network of international business colleagues
- etcetera.

The membership fee for an individual membership for the year 2010 can be **as low as €80** (excluding the appropriate VAT) per calendar year (or **as low as €40** for the last six months of 2010) if you are an independent entrepreneur and are based in Zone A (see below). The nominal fee (Zone D, or non-independent entrepreneurs) is still quite 'democratic' (as the Flemish say): €320 (or €160 for the last six months of this year). The Zones and a few examples of European countries (and their Gross Annual Earnings):

- Zone A: below €10.000: Bulgaria, Czech Republic, Estonia, Latvia, Lithuania, Hungary, Poland, Romania, Russia, Slovakia
- Zone B: below €20.000: Greece, Malta, Portugal, Slovenia
- Zone C: below €30.000: Spain, Italy
- Zone D: above €30.000: Belgium, Denmark, Germany, Ireland, France, Luxembourg, The Netherlands, Austria, Finland, Sweden, United Kingdom, Iceland, Norway, Switzerland.

For more information and all your questions, feel free to [write to us!](#)